

# iGO Drop Ticket

Take complicated paperwork out of agents' hands with iGO Drop Ticket. Within minutes they can collect vital information, that's in Good Order, and then electronically submit it.

## Remove the Paperwork Roadblock

The complexities of selling life insurance are vast. Between ever-changing state regulations, a multitude of products and thousands of convoluted forms, selling this important part of a client's financial future isn't always easy. iGO Drop Ticket removes these barriers by simplifying what they need to do to get the business to a carrier. Using simple user-friendly iGO technology, agents are guided through a short series of screens that collect all the vital information in minutes.

## Sales Go Up, Frustrations Go Down

Incomplete and illegible insurance forms cause lots of unnecessary back-and-forth between carriers, distributors and agents. This leads to lost sales for all. iGO Drop Ticket makes sure everything that needs to be completed is completed. This all takes place within a matter of minutes. That means the agent is free to sell more and get paid faster. Carriers and distributors wind up spending less time processing.

## Close Sales Quicker

Getting tickets to the right place has always been an adventure. To top it off, faxes, mail and email aren't integrated with systems. They're frequently rife with errors, too. With iGO Drop Ticket, agents send the ticket and the accompanying data straight to the carrier's call center system. The agent concentrates on selling more and the call center takes care of the behind-the-scenes processing. This means more commissions for agents, better efficiently at call centers and higher placement ratios at carriers.

Contact [sales@ipipeline.com](mailto:sales@ipipeline.com) or call (800) 758-0824 for more information.



## Now You Can...

- Eliminate NiGOs (Not in Good Order)
- Simplify application processing
- Reduce cycle time by 10-14 days
- Increase placement ratios
- Allow call centers to tele-underwrite
- Enable agents to sell more

## Here's What You Get

- Rules-based short form
- Wizard screen for simple applications
- Agent e-Signature
- Secure link to BGAs for approval
- e-Submission to Carrier Call Center