



Up your game

The Ascend Virtual Sales Office app

You'll use this app for much more than enrollment. It's truly a virtual sales office.

With the Ascend Virtual Sales Office app, you can electronically enroll clients into Aetna Individual Medicare plans (MA/MAPD). And NEW for AEP, you can enroll clients in 2020 SilverScript PDP plans. This tool helps reduce errors and accelerate the enrollment process for your clients. It has many other helpful sales and marketing features, too.

Why use it?

It allows for a completely paperless enrollment process. From sales presentation through enrollment application, everything you need is contained within the app.

- It shortens the sales cycle so you can see more clients
- It increases accuracy of applications
- It has an intuitive design and easy-to-navigate screens
- It's secure and compliant and has been shown to help reduce the number of complaints to Medicare
- It enables new members to receive their initial welcome materials faster

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