



First Time Instructions for Web-based Illustrations & Insmark



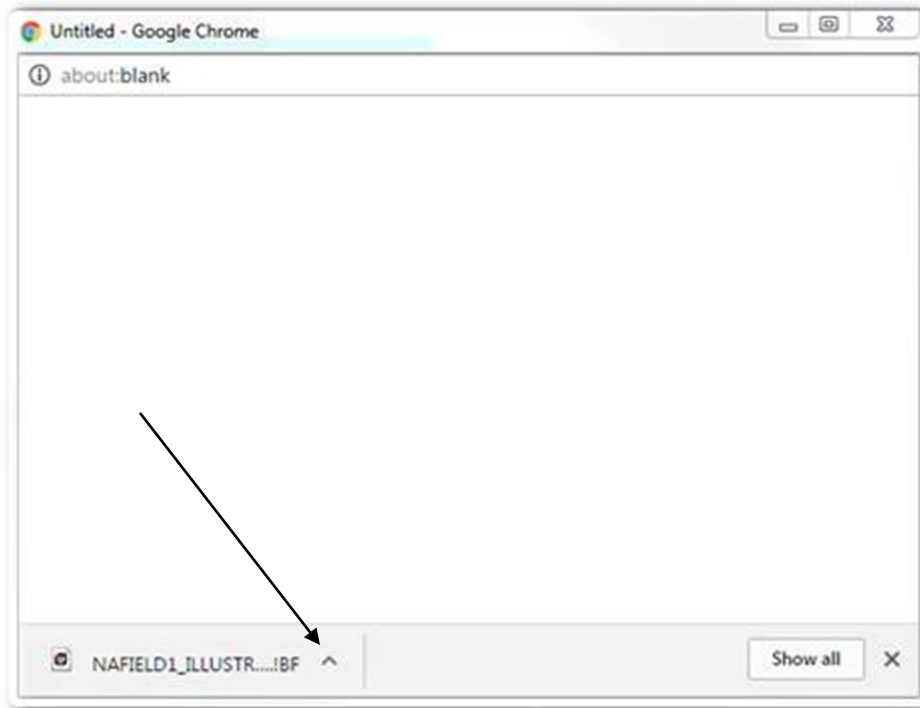
- 1.) Make sure you have downloaded the actual Insmark software on your computer from www.NorthAmericanCompany.com which can be found on the Illustrations tab.
- 2.) Then, when using Web-based Illustrations input everything needed to run your illustration in the “Policy” and “Rider” pages of the Quotes/Illustration tab.
- 3.) In the “Output Options” section of the Quotes/Illustration Tab, click on the **“InsMark”** button at the bottom.

The screenshot shows the North American Company web-based illustration interface. The top navigation bar includes the NAC logo, "My Cases", and "Welcome North American Company". The main header displays "Test, Test", "North American Company for Life and Health Insurance®", and "Builder IUL8". The "Quotes/ Illustrations" tab is selected, and the "Output Options" section is expanded. The "InsMark" button is highlighted with a yellow background and an arrow pointing to it.

- 4.) When the following pop-up box appears, click the **“Launch InsMark”** button. (Hint: Make sure your pop-up blockers are turned off)

The screenshot shows the InsMark pop-up box. The box has a blue header with the text "InsMark" and a close button (X). The main content area contains the text: "Click Launch InsMark if you have a current, authorized copy of InsMark on your local computer. Otherwise, click Cancel." Below the text are two buttons: "Launch InsMark" and "Cancel". An arrow points to the "Launch InsMark" button.

- 5.) Chrome will then open a download box at the bottom of your screen where you can select the up arrow icon and choose to “**Always open file of this type with Insmark**”.



- 6.) The next screen to populate should be Insmark as shown below. Click on the **Insmark** icon.

